| | | Contract # Schedule Dates | 5031301 10/22/21-10/25/21 | Date Entered Last Modified | 11/09/21 11/10/21 |
|------------------------|-----------------------------|---------------------------|----------------------------------------------------|-------------------------------|----------------------|
| | WJLA | Advertiser | Terry McAuliffe for Governor of Virginia-D (14151) | Entered By | David Lee |
| abc | 1100 Wilson Blvd, 6th Floor | Agency | Grassroots Media LLC (19605) | CO-OP | No |
| GOO | Arlington, VA 22209 | Product | POLITICAL CANDIDATE (ns) (1186) | External # | |
| | | Brand | Political (1146469) | Demo | |
| WJLA-TV WASHINGTON, DC | | Salesperson | HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) | Order Type | Normal |
| | | Sales Office | WJLA/GJLA/EJLA | Package Deal | |
| Grassroots Media LLC | | Buyer Name | | Commission % | 15.00 |
| 146 Montgomery Avenue | | Phone/Fax | / | Commission | \$4,282.50 |
| BALA CYNWYD, PA 190 | 04 | CPE | 704 | Net Total | \$24,267.50 |
| | | Account Types | Local/Political Candidate Agency BRD | Sales Tax | |
| | | Billing Type | Weekly/Irregular | | |

Comments

| Line | Line Type / Break Type (Ref #) | Dates | Sec | Length | Run Times | SPW | Мо | Tu | We ' | Th F | Fr Sa | a Su | Spots | Rate | Total | Station | Comments | Entered |
|-----------|--------------------------------|-------------------|-----|--------|-----------------------------------------------|--------|----|----|------|------|-------|------|-------|------------|------------|-------------------|----------|----------|
| 1.0 | Normal Line / SPOT | 10/22/21-10/22/21 | 3 | :30 | 5A- News-7News ON YOUR SIDE at 5AM | | | | | | 1 | | 1 | \$150.00 | \$150.00 | Washington (WJLA) | | 11/10/21 |
| 2.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 3 | | 5A- News-7News ON YOUR SIDE at 5AM | | 1 | | | | | | 1 | \$150.00 | \$150.00 | Washington (WJLA) | | 11/10/21 |
| 3.0 | Normal Line / SPOT | 10/22/21-10/22/21 | 2 | :30 | 5:58:15A- News-7News ON YOUR SIDE at 6AM | | | | | - | 1 | | 1 | \$525.00 | \$525.00 | Washington (WJLA) | | 11/10/21 |
| 4.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 2 | :30 | 5:58:15A- News-7News ON YOUR SIDE at 6AM | | 1 | | | | | | 1 | \$525.00 | \$525.00 | Washington (WJLA) | | 11/10/21 |
| 5.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 1 | :30 | 6:58A- ABC-Good Morning America | | 1 | | | | | | | \$1,600.00 | | Washington (WJLA) | | 11/10/21 |
| 6.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 1 | :30 | 8A- ABC-Good Morning America | | 1 | | | | | | | \$1,600.00 | | Washington (WJLA) | | 11/10/21 |
| 7.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 2 | :30 | 9A- Live with Kelly | | 1 | | | | | | 1 | \$400.00 | \$400.00 | Washington (WJLA) | | 11/10/21 |
| 8.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 3 | :30 | 10A- News-Good Morning Washington at 10a | | 1 | | | | | | 1 | \$250.00 | \$250.00 | Washington (WJLA) | | 11/10/21 |
| 9.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 1 | :30 | 10:58:25A- ABC-The View | | 1 | | | | | | 1 | \$1,050.00 | \$1,050.00 | Washington (WJLA) | | 11/10/21 |
| 10.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 1 | :30 | 11:59:56A- News-7News ON YOUR SIDE at Noon | | 1 | | | | | | 1 | \$800.00 | \$800.00 | Washington (WJLA) | | 11/10/21 |
| | CONFIRMATION CONTRACT | | | | | | | | | | | | | | | | | |
| Accepted- | -Agency/Advertiser: | | | Date: | Accepted-Sta | ation: | | | | | | | | Date: | Comments: | | | |

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 01:26 PM on Friday, February 11 2022

| | WJLA | Contract # Schedule Dates Advertiser | 5031301 10/22/21-10/25/21 Terry McAuliffe for Governor of Virginia-D (14151- | Date Entered Last Modified Entered By | 11/09/21 11/10/21 David Lee | |
|------------------------|-----------------------------|--------------------------------------|-------------------------------------------------------------------------------------------|---------------------------------------------|-----------------------------------|--|
| obc | 1100 Wilson Blvd, 6th Floor | Agency | Grassroots Media LLC (19605) | CO-OP | No | |
| | Arlington, VA 22209 | Product | POLITICAL CANDIDATE (ns) (1186) | External # | | |
| | | Brand | Political (1146469) | Demo | | |
| WJLA-TV WASHINGTON, DC | | Salesperson | HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) | Order Type | Normal | |
| | | Sales Office | WJLA/GJLA/EJLA | Package Deal | | |
| Grassroots Media LLC | | Buyer Name | | Commission % | 15.00 | |
| 146 Montgomery Avenue | | Phone/Fax | 1 | Commission | \$4,282.50 | |
| BALA CYNWYD, PA 190 | 04 | CPE | 704 | Net Total | \$24,267.50 | |
| | | Account Types | Local/Political Candidate Agency BRD | Sales Tax | | |
| | | Billing Type | Weekly/Irregular | | | |
| | | Comments | | | | |

| Line | Line Type / Break Type (Ref #) | Dates | Sec | Length | Run Times | SPW | Мо | Tu | We Th | n Fr | Sa | Su | Spots | Rate | Total | Station | Comments | Entered |
|------|--------------------------------|-------------------|-----|--------|-----------------------------------------------|-----|----|---------------------------------------|-------|------|----|----|-------|------------|------------|-------------------|----------|----------|
| 11.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 1 | :30 | 12:57:56P- ABC-GMA3: What You Need to Know | | 2 | | | | | | 2 | \$650.00 | \$1,300.00 | Washington (WJLA) | | 11/10/21 |
| 12.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 2 | :30 | 2P- ABC-General Hospital | | 1 | | | | | | 1 | \$525.00 | \$525.00 | Washington (WJLA) | | 11/10/21 |
| 13.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 1 | :30 | 3:59:27P- News-7News ON YOUR SIDE at 4PM | | 1 | | | | | | 1 | \$800.00 | \$800.00 | Washington (WJLA) | | 11/10/21 |
| 14.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 1 | :30 | 4:59:30P- News-7News ON YOUR SIDE at 5PM | | 1 | | | | | | 1 | \$1,200.00 | \$1,200.00 | Washington (WJLA) | | 11/10/21 |
| 15.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 3 | :30 | 6:27P- 6:30P (EST) | | 1 | | | | | | | \$2,500.00 | | Washington (WJLA) | | 11/10/21 |
| 16.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 3 | :30 | 6:57P- 7P (EST) | | 1 | | | | | | 1 | \$3,500.00 | \$3,500.00 | Washington (WJLA) | | 11/10/21 |
| 17.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 2 | :30 | 11:35P- ABC-Jimmy Kimmel | | 1 | | | | | | 1 | \$400.00 | \$400.00 | Washington (WJLA) | | 11/10/21 |
| 18.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 2 | :30 | 12:37A- ABC-Nightline | | 1 | | | | | | 1 | \$125.00 | \$125.00 | Washington (WJLA) | | 11/10/21 |
| 19.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 3 | :30 | 8P- ABC-Dancing with the Stars (Monday) | | 1 | | | | | | | \$3,000.00 | | Washington (WJLA) | | 11/10/21 |
| 20.0 | Normal Line / SPOT | 10/25/21-10/25/21 | 3 | :30 | 10P- ABC-The Good Doctor (Monday) | | 1 | | | | | | 1 | \$1,500.00 | \$1,500.00 | Washington (WJLA) | | 11/10/21 |
| 21.0 | Normal Line / SPOT | 10/22/21-10/22/21 | 3 | :30 | 9P- ABC-20/20 (Friday) | | | 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 | | 2 | | | 2 | \$1,500.00 | \$3,000.00 | Washington (WJLA) | | 11/10/21 |
| | Agency/Advertiser: | l | 1 | Date: | CON Accepted-St: | | RM | ATI | ON | CC | NC | TR | RAC | Date: | Comments: | | 1 | |

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 01:26 PM on Friday, February 11 2022

Washington (WJLA)

By Broadcast Month Spots

37

37

Oct. 2021

Grand Total:

<u>Rate</u>

\$28,550.00

\$28,550.00

| | WJLA | Contract # Schedule Dates Advertiser | 5031301 10/22/21-10/25/21 Terry McAuliffe for Governor of Virginia-D (14151- | Date Entered Last Modified Entered By | 11/09/21 11/10/21 David Lee |
|------------------------|-----------------------------|--------------------------------------|-------------------------------------------------------------------------------------|-----------------------------------------|-----------------------------------|
| abc | 1100 Wilson Blvd, 6th Floor | Agency | Grassroots Media LLC (19605) | CO-OP | No |
| WJLA-TV WASHINGTON, DC | Arlington, VA 22209 | Product | POLITICAL CANDIDATE (ns) (1186) | External # | |
| | | Brand | Political (1146469) | Demo | |
| | | Salesperson | HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) | Order Type | Normal |
| | | Sales Office | WJLA/GJLA/EJLA | Package Deal | |
| Grassroots Media LLC | | Buyer Name | | Commission % | 15.00 |
| 146 Montgomery Avenue | | Phone/Fax | 1 | Commission | \$4,282.50 |
| BALA CYNWYD, PA 190 | 04 | CPE | 704 | Net Total | \$24,267.50 |
| | | Account Types | Local/Political Candidate Agency BRD | Sales Tax | |
| | | Billing Type | Weekly/Irregular | | |
| | | Comments | | | |

| Washington (WJL/ | | |
|--------------------|--------------|-------------|
| By Broadcast Month | <u>Spots</u> | <u>Rate</u> |
| Oct. 2021 | 37 | \$28,550.00 |
| Grand Total: | 37 | \$28,550.00 |
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| Line | Line Type / Break Type (Ref #) | Dates | Sec | Length | Run Times | SPW | Мо | Tu | We | Th | Fr | Sa S | Su | Spots | Rate | Total | Station | Comments | Entered |
|------|--------------------------------|-------------------|-----|--------|----------------------------------------------------------|-----|-----|----|----|-----|----|------|----|-------|------------|------------|-------------------|----------|----------|
| 22.0 | Normal Line / SPOT | 10/23/21-10/23/21 | 2 | | 7A- ABC-Good Morning America Saturday | | | | | | | 2 | | 2 | \$400.00 | \$800.00 | Washington (WJLA) | | 11/10/21 |
| 23.0 | Normal Line / SPOT | 10/23/21-10/23/21 | 2 | :30 | 8A- 9A (EST) | | | | | | | 2 | | 2 | \$325.00 | \$650.00 | Washington (WJLA) | | 11/10/21 |
| 24.0 | Normal Line / SPOT | 10/23/21-10/23/21 | 2 | | 9A- ABC-Good Morning America Saturday 2 | | | | | | | 1 | | 1 | \$400.00 | \$400.00 | Washington (WJLA) | | 11/10/21 |
| 25.0 | Normal Line / SPOT | 10/23/21-10/23/21 | 3 | | 11:59A- Sports-ABC College Football Early | | | | | | | 1 | | 1 | \$1,000.00 | \$1,000.00 | Washington (WJLA) | | 11/10/21 |
| 26.0 | Normal Line / SPOT | 10/23/21-10/23/21 | 3 | | 3:30P- Sports-ABC College Football Late | | | | | | | 1 | | 1 | \$1,500.00 | \$1,500.00 | Washington (WJLA) | | 11/10/21 |
| 27.0 | Normal Line / SPOT | 10/23/21-10/23/21 | 3 | | 7:30P- Sports-ABC College Football Prime | | | | | | | 1 | | 1 | \$2,000.00 | \$2,000.00 | Washington (WJLA) | | 11/10/21 |
| 28.0 | Normal Line / SPOT | 10/23/21-10/23/21 | 3 | | 11:00:26P- News-7News ON YOUR SIDE Weekend at 11PM | | | | | | | 2 | | 2 | \$350.00 | \$700.00 | Washington (WJLA) | | 11/10/21 |
| 29.0 | Normal Line / SPOT | 10/24/21-10/24/21 | 3 | :30 | 7:30A- 8A (EST) | | | | | | | | 1 | 1 | \$100.00 | \$100.00 | Washington (WJLA) | | 11/10/21 |
| 30.0 | Normal Line / SPOT | 10/24/21-10/24/21 | 2 | | 7:58:40A- ABC-Good Morning America Sunday | | | | | | | | 2 | 2 | \$450.00 | \$900.00 | Washington (WJLA) | | 11/10/21 |
| 31.0 | Normal Line / SPOT | 10/24/21-10/24/21 | 2 | :30 | 6P- 7P (EST) | | | | | | | | 2 | 2 | \$525.00 | \$1,050.00 | Washington (WJLA) | | 11/10/21 |
| | | • | | | CON | FIR | RMA | ΑТ | Ю | N (| CO | NT | R | AC | Τ | | | • | |

Date:

Comments:

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Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 01:26 PM on Friday, February 11 2022

| | | Contract # Schedule Dates | 5031301 10/22/21-10/25/21 | Date Entered Last Modified | 11/09/21 11/10/21 |
|-------------------------------------------------------------------------------------------|-----------------------------|---------------------------|---------------------------------------------------|-------------------------------|----------------------|
| | WJLA | Advertiser | Terry McAuliffe for Governor of Virginia-D (14151 | Entered By | David Lee |
| obc | 1100 Wilson Blvd, 6th Floor | Agency | Grassroots Media LLC (19605) | CO-OP | No |
| WJLA-TV WASHINGTON, DC Grassroots Media LLC 146 Montgomery Avenue 3 BALA CYNWYD, PA 1900 | Arlington, VA 22209 | Product | POLITICAL CANDIDATE (ns) (1186) | External # | |
| | | Brand | Political (1146469) | Demo | |
| | | Salesperson | HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) | Order Type | Normal |
| | | Sales Office | WJLA/GJLA/EJLA | Package Deal | |
| Grassroots Media LLC | | Buyer Name | | Commission % | 15.00 |
| • , | | Phone/Fax | 1 | Commission | \$4,282.50 |
| BALA CYNWYD, PA 190 | 04 | CPE | 704 | Net Total | \$24,267.50 |
| | | Account Types | Local/Political Candidate Agency BRD | Sales Tax | |
| | | Billing Type | Weekly/Irregular | | |
| | | Commonts | | | |

| Line | Line Type / Break Type (Ref #) | Dates | Sec | Length | Run Times | SPW | Мо | Tu | We T | h Fr | Sa S | Su S | Spots | Rate | Total | Station | Comments | Entered |
|----------|--------------------------------|-------------------|-----|--------|---------------------------------------------------------|----------|-------|-----|------|------|------------|------|-------|------------|-------------|-------------------|----------|----------|
| 32.0 | Normal Line / SPOT | 10/24/21-10/24/21 | 3 | | 6:58P- ABC-Americas Funniest Home Videos (Sunday) | | | | | | | 1 | 1 | \$1,500.00 | \$1,500.00 | Washington (WJLA) | | 11/10/21 |
| 33.0 | Normal Line / SPOT | 10/24/21-10/24/21 | 3 | | 10P- ABC-The Rookie (Sunday) | | | | | | | 1 | 1 | \$1,500.00 | \$1,500.00 | Washington (WJLA) | | 11/10/21 |
| 34.0 | Normal Line / SPOT | 10/24/21-10/24/21 | 3 | :30 | 11P- 12A (EST) | | | | | | | 1 | 1 | \$250.00 | \$250.00 | Washington (WJLA) | | 11/10/21 |
| | | | | | CON | IFIE | ON/I/ | ۸ΤΙ | ON | | NIT | | A C 7 | | | | | |
| Assented | Agong / Advortisory | | | Date: | 1 | | | 111 | OIV | | | 1 \/ | | Date: | Comments: | | | |
| Accepted | -Agency/Advertiser: | | | Date: | Accepted-S | tati011: | | | | | | | | Date. | Confinence. | | | |

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37

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